





The Construction Industry Experts

Risk Management

Brian Jukes

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www.businessfix.co.uk



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Brian Jukes

- **Construction Industry since 1960s**
 - Sir McAlpine, Fairclough (AMEC), Norwest Holst (Vinci), Mowlem
 - Site engineer, Business Development, Regional Director
- **17 years consultancy**
 - Business Strategy and marketing
 - Working with Plant Hire Co's
 - Know & understand industry / commerce
- **Qualifications**
 - HNC Civil Engineering
 - Post Graduate Diploma in Marketing



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Content

- **Setting & controlling credit**
 - Avoiding Bad Debt
 - Using SPOA conditions
- **Business risks**
 - PESTEL
 - Business continuity
 - Reputational risk
- **Risk Assessments & Method Statements - RAMS**
 - Health
 - Safety
 - Environment



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Risk Management



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Definition

Risk Management – is the name given to a logical and systematic method of identifying, analysing, treating and monitoring the risks involved in any activity or process



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What's it about?



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Risk management process is about addressing some basic questions:

1. What is the organisation trying to do? – Risk Process
2. What might affect the organisation? – Risk identification
3. Which of the risks are most important? Risk evaluation



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What's it about?



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Continued:

1. What should the organisation do about it? – Develop & implement risk management process
2. Did those actions work? – Risk management decisions
3. What has changed? Evaluation of solutions



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Risk defined

RISK

A probability or threat of damage, injury, liability, loss, or any other negative occurrence that is caused by external or internal vulnerabilities, and that may be avoided through preemptive action.

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What Risks?

The most underestimated business risks for 2013

Prezi

All of these risks shown were identified by Allianz experts as most underestimated by businesses. All of these risks received less than 10 percent or even less than 5 percent of the overall responses (843).

Source: Allianz Global Corporate & Specialty

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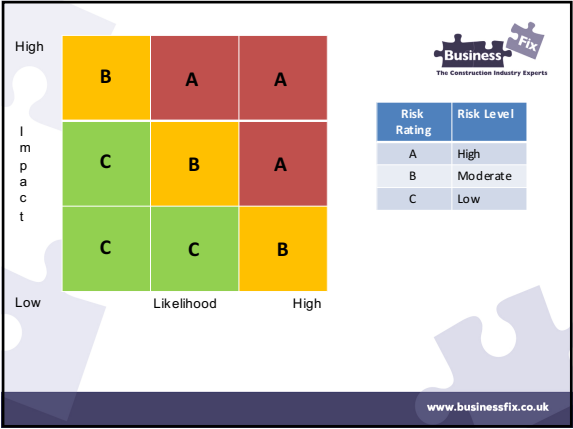
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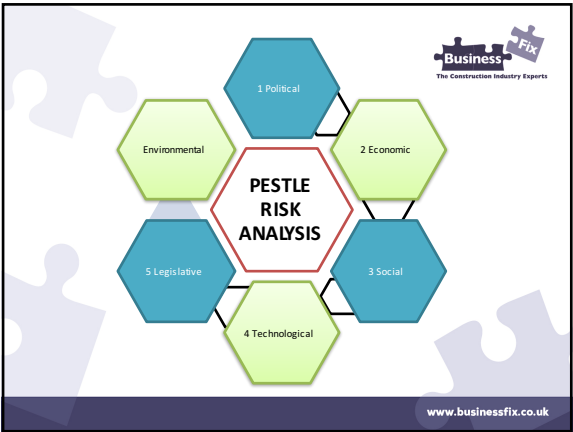
Typical Risk Management Matrix

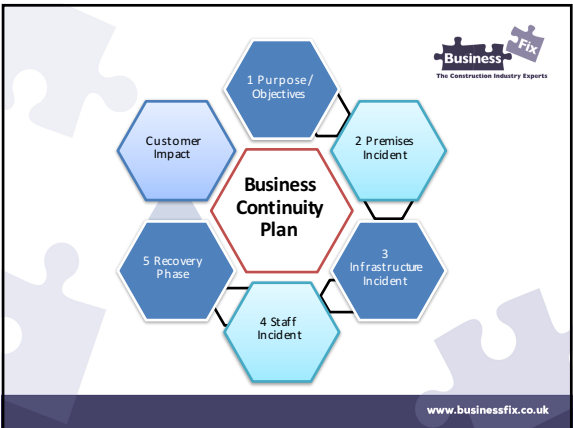
Ref	Risk Owner	Risk and Risk Category	Probability H M L	Impact H M L	Effect on project objectives and risk reduction actions	If it happens Triggers and Actions
External risks						
Internal risks						

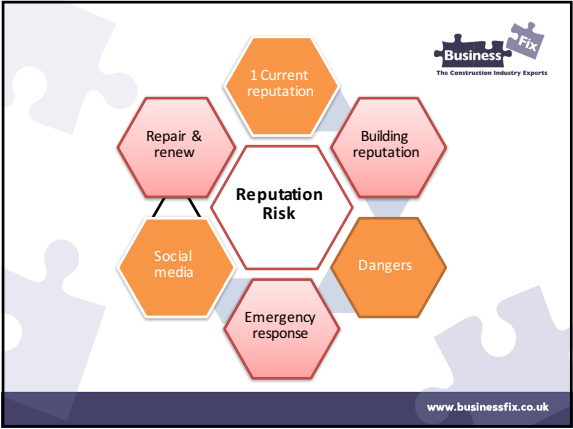
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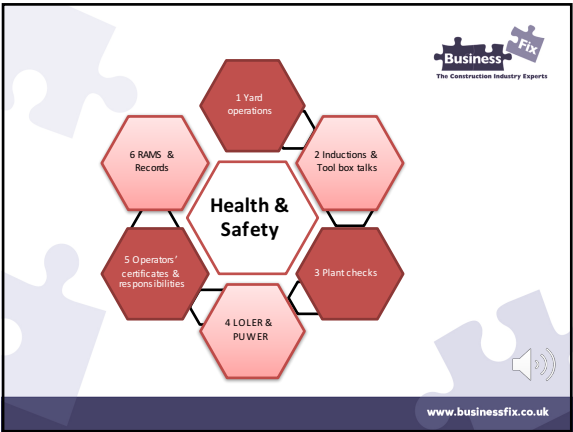
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<https://youtu.be/zDv3bt4lyAU>
